

# UNLOCK THE VALUE OF CONTRACTS



The contracting process often results in non-compliance, increased risk and slow completion cycles as a result of:

- Fragmented and decentralized processes that can't scale
- Staff with additional responsibilities not focused on the contracting process
- Inconsistent contract verbiage and terms

Integreon can help.

Our contract management solutions help procurement and legal departments through a technology-enabled framework:

- Mitigates and manages risk
- Controls contracting costs and resources effectively
- Protects competitive advantage

- Ensures business controls and compliance
- Improves business productivity and cadence
- Strengthens external and internal relationships

### **SOLUTIONS BUILT WITH YOUR BUSINESS IN MIND**

Our team of lawyers, paralegals, contract specialists, technologists and support staff – onshore, offshore, and on-site – deliver a full complement of contract lifecycle management services.



## **CLM Process and Technology Assessment**

Working across a suite of leading third-party CLM platforms, we assist businesses with consultation, design, implementation and database management to build, improve and transform their contracting function including data abstraction and contract analytics.



# **Contracting Drafting** and Negotiation

Delivered through technologyenabled solutions, we provide skilled resources through onshore, offshore or blended-shore models that support the entire contract management life cycle with considerations for risk, complexity, turnaround time and scale.



# **Contract Review, Abstraction and Migration**

We help procurement and corporate legal teams extract more value and reduce risk from its contract portfolios through language review and compliance analysis and assist in the transfer of contracts to new CLM platforms.

## **Contracting Assessment and Solutioning Process**

Our contract lifecycle transformation methodology is built from years of experience supporting organizations of all sizes and complexity:





















#### Discovery

Gather and assess contracts, map current contracting processes and identify opportunities, preferences and risks

#### Assessment

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Assess contracting process maturity and complexity review gaps and identify improvement opportunities

#### Solutioning

Prepare high-level future state process map and develop implementation plan for technology and alternative resources

Install agreed upon technology-enabled and human capital contract management solution

Implementation

#### Maintenance

Monitor performance and explore and implement change management strategies as needed

**Project Scope Defined** 

Integreon is a leading global provider of alternative legal, business, and research services.

Supported languages

Continents

Timeless operations

Associates worldwide

To learn more on how Integreon can help:



